### 5.2. TRANSPORT ON SALES(account 612)

It is the total cost incurred on transport by the supplier for goods to reach the market or customers' destination. There are two cases:
$1^{\text {ST }}$ CASE: The supplier has a means (delivery van) to transport the goods to the customer's premises.

In this case, the supplier uses his own vehicle and the only expenses will be the driver's salary, fuel and maintenance of the vehicle, these expenses are recorded in the various expenses account , such as salary account, fuel account. The account of transport will not be recorded.
$2^{\mathrm{ND}}$ CASE: The supplier does not have a means (delivery van), to transport the goods to the customer's premises.

Here, he then contact or pay a transporter to transport the goods. The amount paid is debited in account 612,4453 and credit the means of payment $(571,521)$.

Example : On the 25/10/2019, Asongwe enterprise sold goods for 3,000,000frs to enterprise willy. Trade discount 5\%, cash discount 4\% , transport cost for goods to reach the market 100,000frs VAT 19.25\%. Work required: present the sales invoice and do the accounting recording.

## Solution:

Sales invoice to the customer

| Description | Amount |
| :--- | :--- |
| Gross amount | $3,000,000$ |
| Trade discount $5 \% \times 3,000,000$ | $(150,000)$ |
| Commercial net | $2,850,000$ |
| Cash discount $4 \% \times 2,850,000$ | $(114,000)$ |
| Financial net | $2,736,000$ |
| VAT 19.25\% x2,736,000 | $+526,680$ |
| Net payable | $3,262,680$ |

An invoice from the transporter

| Description | Amount |
| :--- | :--- |
| Gross amount | 100,000 |
| VAT 19.25\% X100,000 | 19,250 |
| Net payable | 119,250 |

It should be noted that transport expenses will not appear on the sales invoice because the customer is not charged to pay for the transportation. The seller takes responsibility of the expenses and consider it as after sales services, which will be added to the cost price to have the cost of goods sold.

## Accounting recording

## 25/10/2019

| Dr -612-transport on sales | 100,000 |
| :--- | ---: |
| Dr -4453-VAT recoverable on transport | 19,250 |

Cr -Head office cash 119,250

Being transport expenses on sales of goods
$\qquad$ do

Dr -571-Head office cash
Dr -673-discount granted
Cr -701-sales of goods
Cr -4431-VAT invoice on sales
Being sales invoice by cash

3,262,680
114,000
2,850,000
526,680

### 5.3.TRANSPORT EXPENSES CARRIED OUT BY THE SUPPLIER ON THE CUSTOMER'S BEHALF.

There are two cases:

## $1^{\text {st }}$ case: when the supplier uses his own means (vehicle)

Here, the supplier uses his delivery van to transport the goods and charged the customer to pay for the transportation. The supplier credit account 707 accessory income.

Example : On the 15/10/2019, willy enterprise sold goods to Ndi BOB belly enterprise, gross amount 1,500,000frs,trade discount 5\% and 2\%,transport invoiced 180,500frs(uses his own means) VAT $19.25 \%$, gross profit on sales $20 \%$.

Work required:
a) Determine the gross profit and cost of goods sold
b) Do the accounting recording in the supplier's book

## Solution :

a)presentation of sales invoice

| Gross amount <br> $1^{\text {st }}$ trade discount $5 \% \times 1,500,000$ | $1,500,000$ <br> $(75,000)$ |
| :--- | :--- |
| $1^{\text {st }}$ commercial net <br> $2^{\text {nd }}$ trade discount $2 \% \times 1,425,000$ | $1,425,000$ |
| $2^{\text {nd }}$ commercial net | $1,38,500)$ |
| Transport invoiced | $+180,500$ |
| VAT $19.25 \% \times(1,396,500+180,500)$ | $+303,572.5$ |
| Net payable | $1,880,572,5$ |

## Calculation of the cost of goods sold

Selling price 1,500,000
Gross price $20 \% \times 1,500,000$
= 300,000
Cost of goods sold: 1,500,000 - 300,000
$=1,200,000$.
b. Accounting recording
$\qquad$ 15/10/2019
Dr-6031-stock of goods variation 1,200,000
Cr -311-stock goods
1,200,000
Being exit of stock

Dr-411-customers
$1,880,572.5$

| Cr -701-sales of goods | $1,396,500$ |
| :--- | :---: |
| Cr -707-accessory income | 180,500 |
| Cr -VAT invoiced on sales | $303,572.5$ |

Being sales of goods on credit

Assignment : On the 20/10/2019,KELVIN enterprise sold goods to ASONG , gross amount $3,800,000$ frs, rebate $6 \%$, cash discount $2 \%$, trade discount $4 \%$, carriage invoice $120,000 f r s$, VAT $19.25 \%$.Gross profit on sales $10 \%$.
Work required: Do the accounting recording.
END....

